



PT Pratama Widy TbK

Foundation & Ground Improvement

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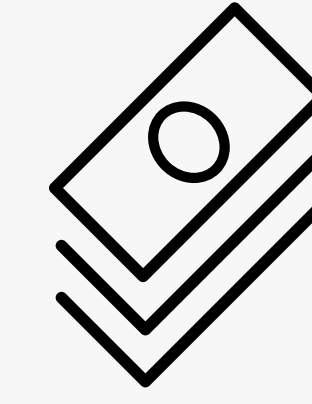
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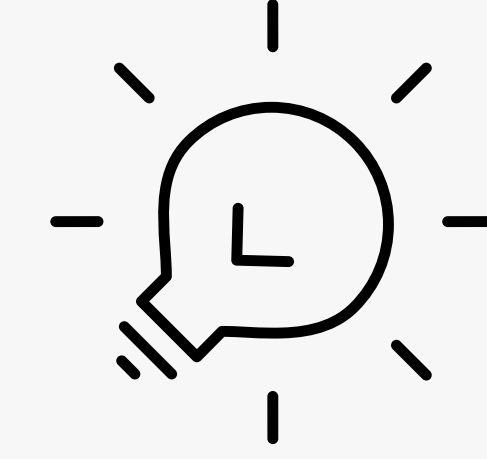
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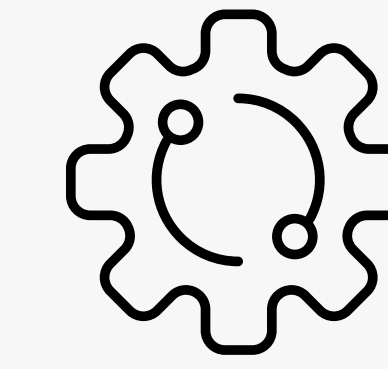
Company Overview 01



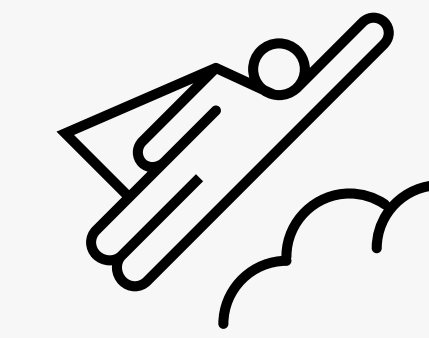
Prestigious Project Completed 02



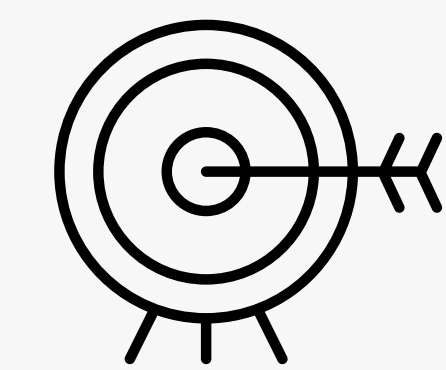
Business Contracts Obtained 2021 03



Business Prospects 04



Financial Statements Audited 05





Company Overview



The company was founded in 1981 and is engaged in construction services. The Company focuses on Foundation and Ground Improvement services. Through the Foundation and Ground Improvement service, the Company can carry out various activities such as Installing Bored Piles, Piling, Soil Improvement, Soil Testing, and others.

The company also provides EPC (Engineering Procurement and Construction) services to support the growth prospects in the construction services business. EPC service covers the initial survey process, planning, material procurement, and construction process which are carried out simultaneously in a project contract.



Board of Commissioner



Dr., Ir. Paulus Kurniawan.,MBA

- Bachelor of Geological Engineering at Gadjah Mada University, Yogyakarta in 1977
- Master of Business Administration degree at OCU-USA in 1987
- Doctorate degree at Economic and Business Faculty at Udayana University in Denpasar in 2012

President
Commissioner

Independent
Commissioner



Jenny Trijayanti S.S., M.Ec.Dev

- Bachelor of Literature degree at Sebelas Maret University in 1992
- Master of Development Economic at the Faculty of Economic and Business at Gajah Mada University in 2016
- Asset Management and Property Valuation Certification Education at Gajah Mada University in 2018
- Completed Asset Management and Property Valuation Certification Education

Board of Directors



Dr. Ir. Andreas Widhatama K, S.T., M.Sc., IPM



- Bachelor of Engineering education at the University of Indonesia in 2003
- Master's Degree in Geotechnical Engineering at the University of Glasgow in 2004
- Doctorate in Economics and Business at Udayana University in 2018

President
Director

Director



Dr. Ir. Cyrilus Winatama., S.T., B.Eng., M.Eng

- Bachelor of Civil Engineering at Queensland University of Technology Brisbane in 2005
- Bachelor of Civil Engineering degree at the University Indonesia in 2006
- Master of Civil Engineering at Queensland University of Technology Brisbane in 2008
- Doctor of Economics and Business at Udayana University in 2018.

VISION & VALUES

OUR VALUES

Integrity, Teamwork, Dynamic, Totality, Professional.

VALUES

VISION

OUR VISION

Become a specialist provider of one-stop solution in the field of foundation construction and soil improvement in Indonesia.

To be the foremost and most comprehensive provider of foundation construction and soil improvement services on-offshore in Indonesia.

Business Activities



Foundation & Retaining Wall



Soil Improvement



Slope Stability & Protection



EPC Geotech



Milestone & Achievements

INTEGRATED MANAGEMENT SYSTEM



- 1999 - 2007**
- Started piling and sheet pile business,
 - Entered a business in offshore work (dock, skidway, sea bridge, reclamation)

1990
Started slope protection business (soil nail, rock bolt, shotcrete)

JUNE 3RD, 1981
Formed focusing on the field of Soil Investigation

1995
Started bored pile, secant pile, soldier pile and ground anchor business

2012
Entered Diaphragm Wall business

2015
Entered Soil improvement (Jet Grouting) business

JANUARY 2019
Entered Soil Improvement business (Cement Deep Mixing)

7 FEBRUARY 2020
Became a listed company on the Indonesia Stock Exchange.

16 SEPTEMBER 2021
The Company received an award for the best listed company in the building construction sector from Bisnis Indonesia.

Competitive Advantage



Company's good reputation for 41 years

Success in Batam's Market

Human resources in the productive age group

Well-maintained heavy equipment

Ability in the field of soil improvement



Good financial performance as of December 31, 2021:

1. Gross Profit of 36.17%
2. Net Profit of 17.27%
3. Current ratio of 3x
4. Debt to asset ratio of 0.20x
5. ROE of 12%
6. Relatively safe debt to equity ratio of 0.25x
7. Interest bearing debt to equity of 0.05x



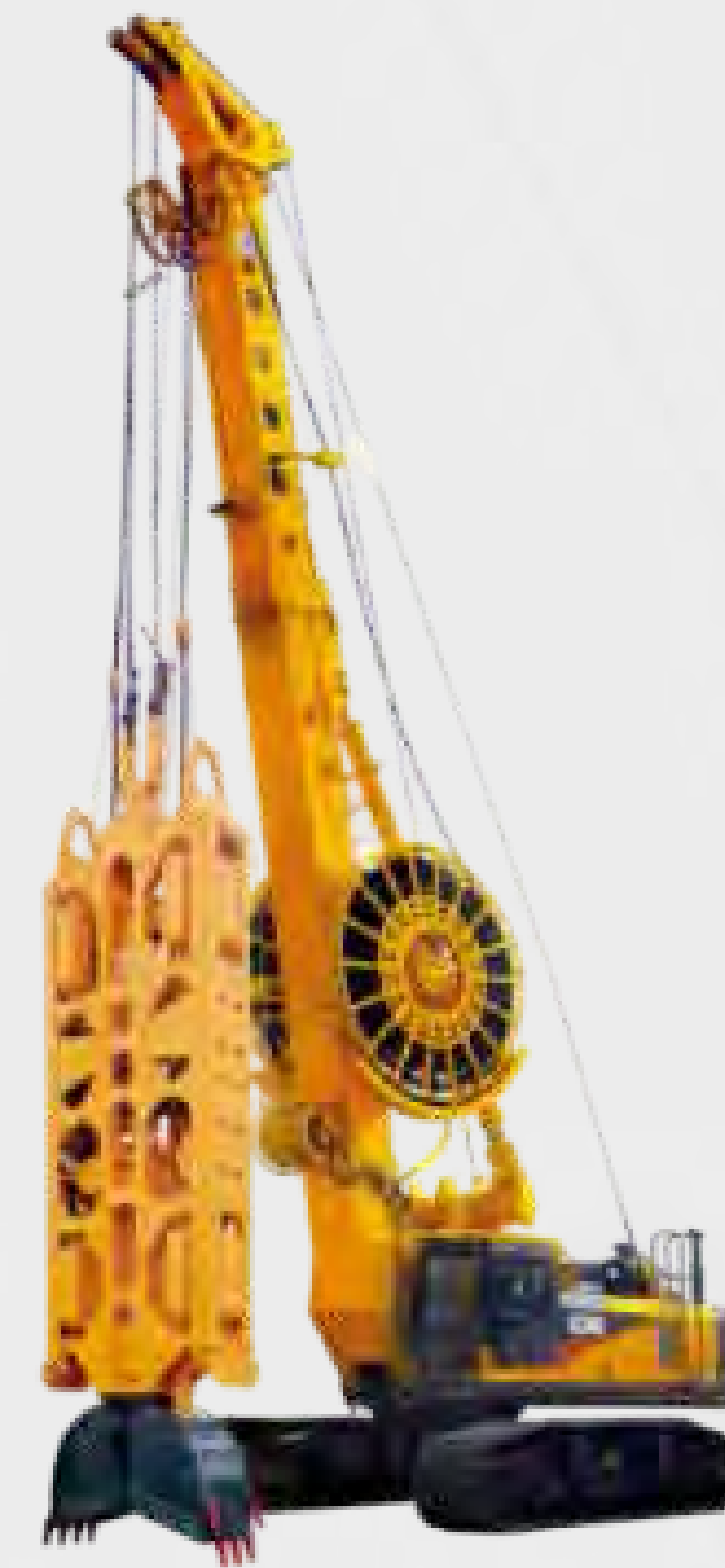
Major Equipments



Excavator
14 UNITS



Crawler Crane
25 UNITS



Diaphragm Wall
3 UNITS



Rotary Drilling Rig
23 UNITS



Prestigious
Project Completed

Foundation & Retaining Wall

(Bored pile, Piling, Secant pile, Diaphragm Wall, Sheet pile, etc.)



PT. PP Presisi Tbk
Kulonprogo Airport



PT Waskita Karya (Persero) Tbk
Light Rail Transit (LRT) Palembang



High Speed Railway Contractor
Consortium
Jakarta – Bandung High-Speed Rail



Foundation & Retaining Wall

(Bored pile, Piling, Secant pile, Diaphragm Wall, Sheet pile, etc.)



Sumitomo Mitsui Construction Co.
PT. Hutama Karya Joint Operation
Mass Rapid Transit (MRT) Jakarta



PT. Adhi Karya (Persero) Tbk
Light Rail Transit (LRT) JABODEBEK



WIKA - DMT KSO
Kuwil Dam

EPC GEOTECH

(Survey Test, Design, Konstruksi Geotechnic)



Badan Pemeriksa Keuangan
Republik Indonesia
BPK Papua Building



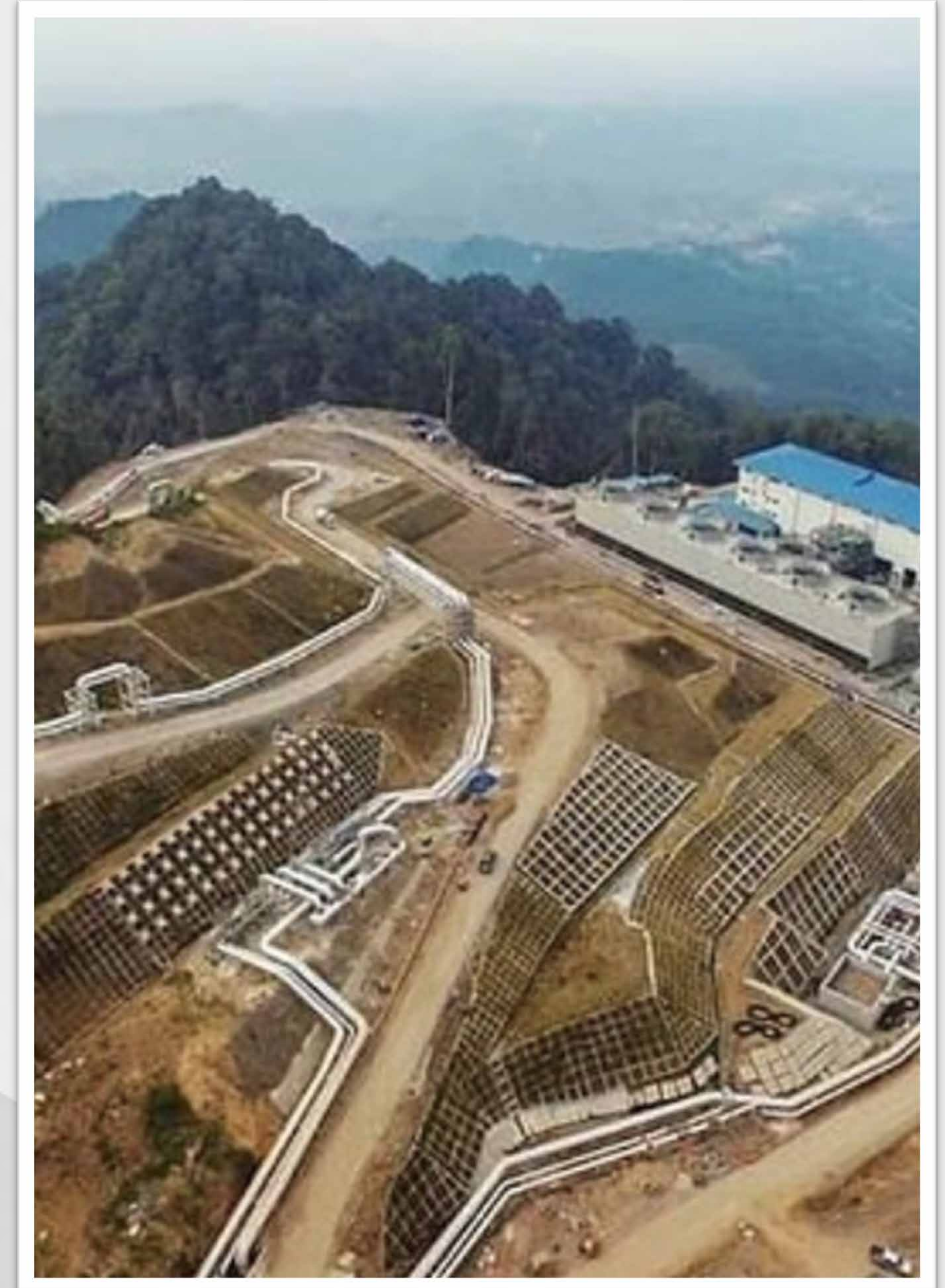
PT McDermott Indonesia
Quay wall and Skid way



Soil Improvement

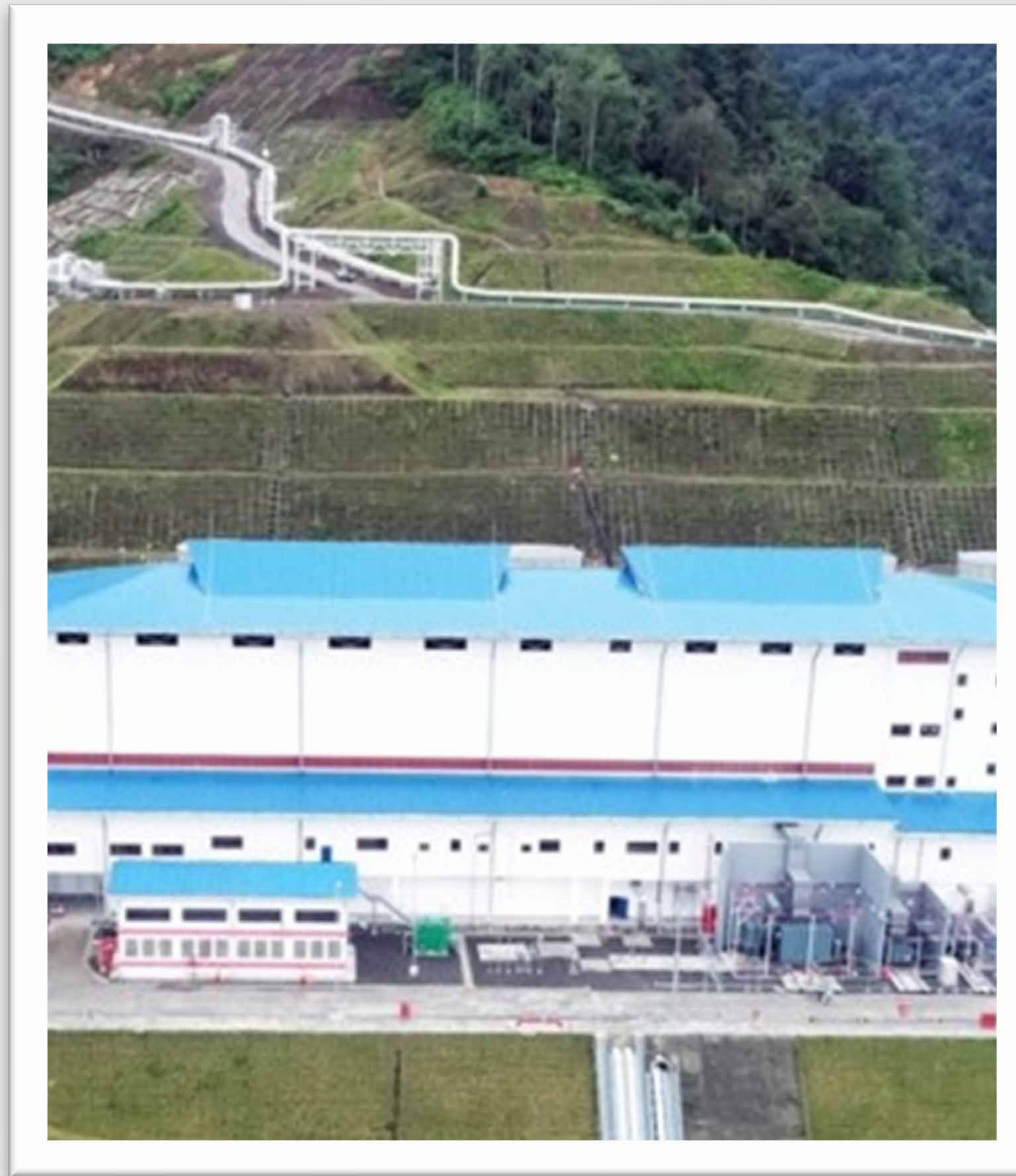
(Grouting, Soil Mix, Cement Deep Mix, Jet Grouting, etc.)

PT. Pertamina Geothermal Energy (Persero)
Hauling Road LMB2, 3, & 8 Geothermal Lumut Balai



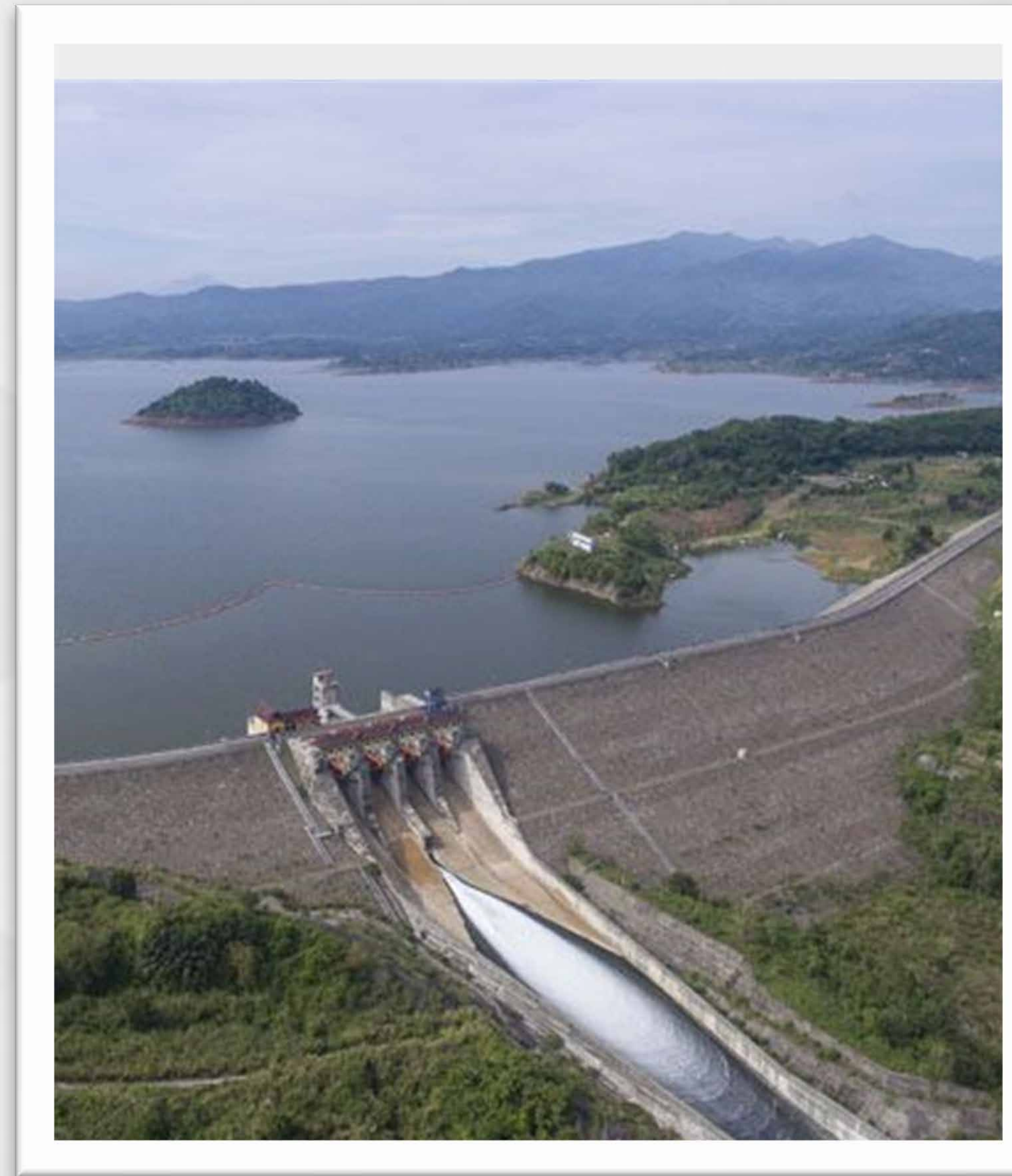
Slope Protection

(Soil Nail, Rock Bolt, Shotcrete, Ground Anchor)



PT. Pertamina Geothermal Energy

Landslide LMB3,



PT. Wijaya Karya (Persero) Tbk
Jatigede Dam



Business Contracts Obtained In 2021

Business Contracts Obtained In 2021

PP - Bahagia Bangunnusa KSO



Diaphragm Wall Work on the Leuwikeris Dam Package 1 Construction Project

PP - Memiontec KSO



Diaphragm Wall - WWTP B1 Makassar

PT. Brantas Abipraya (persero) Tbk



Cengklik Dam Diaphragm Wall Works



Business Contracts Obtained In 2021

PT Jaya Konstruksi Manggala Pratama Tbk



Bored Pile of Cipanas Road and Bridge Rehabilitation Project - Warung Banten

PT Puri Karya Bersama



Boredpile Monde

Adhi - Nindya KSO



Bored Pile Bekasi River Flood Control Project Package 1

Business Contracts Obtained In 2021

Universitas International Batam



Boredpile Construction of UIB Rectorate Building

Adhi - Jaya Konstruksi KSO



Secant Pile Project
Construction of the North Zone Waste-water Piping of Pekanbaru City

PT Citra Prasasti Konsorindo

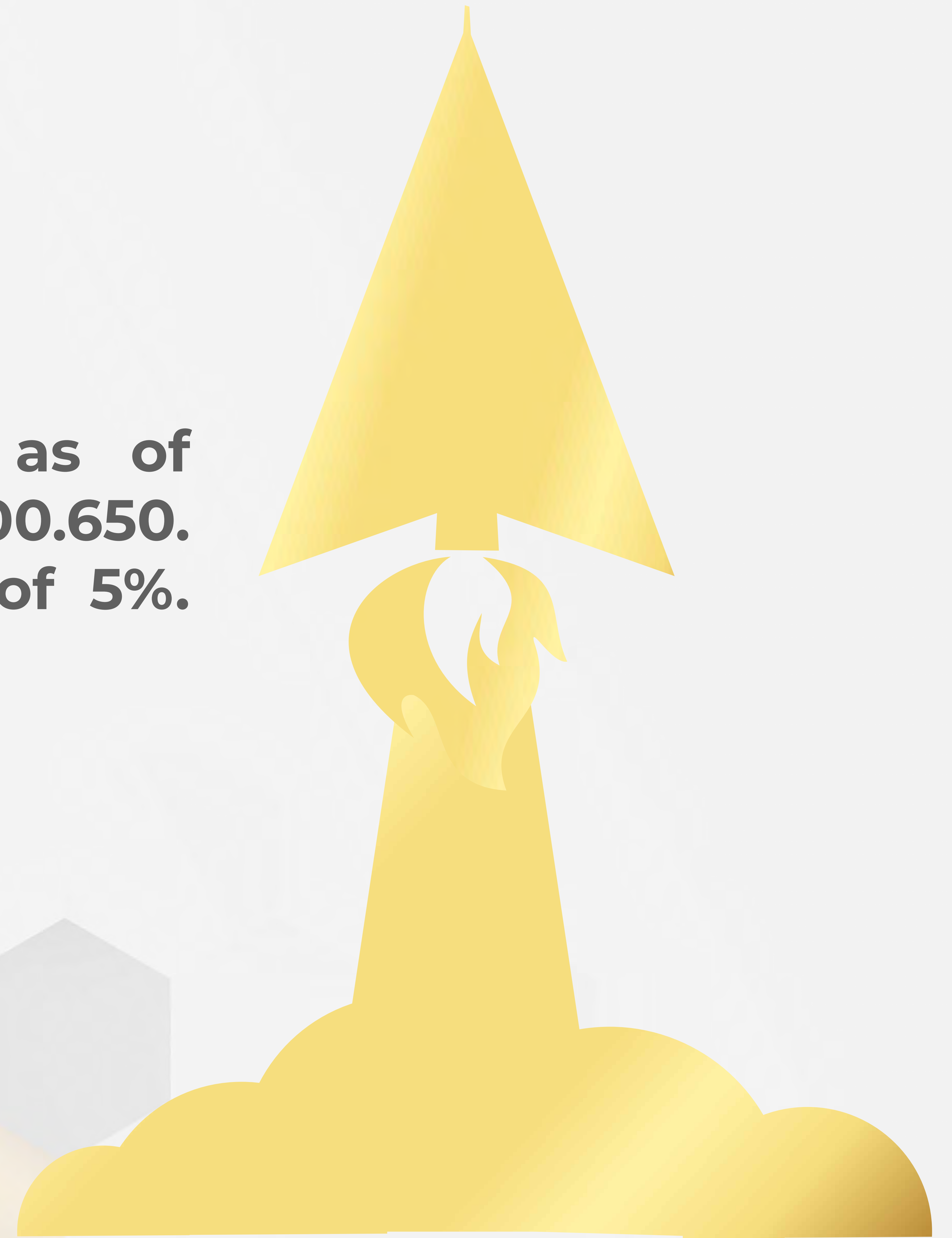


Airport Project Piling



Contract Goals In 2022

New contracts obtained by the Company as of December 31, 2021 amounted to IDR264.248.600.650. The Company targets new contract growth of 5%.



BUSINESS PROSPECTS



- 1 The Ministry of National Development Planning (Bappenas) has released the National Medium Term Development Plan until 2024 with a total budget of IDR 6,445 trillion,
- 2 The government sets the state budget (APBN) for infrastructure in 2022 amounting to IDR 384.8 trillion,
- 3 The government has set several infrastructure-based priority programs (PPs) that provide business opportunities for the Company, including: Basic Service Infrastructure, Strengthening Connectivity, Urban Infrastructure, Energy and Electricity and Digital Transformation,
- 4 The plan to build the New Capital City with a total budget of IDR 466 trillion,
- 5 Development of 10 Priority Tourism Destinations (DPP),
- 6 Relocation of factories owned by American companies in China to industrial estates in Java and outside Java.
- 7 Indonesia created a Sovereign Wealth Fund which is used for infrastructure development



FINANCIAL STATEMENTS AUDITED

PT PRATAMA WDYA Tbk

STATEMENTS OF FINANCIAL POSITION

December 31, 2021, 2020, 2019, 2018 dan 2017

(Expressed in Rupiah, unless otherwise stated)

	31 Desember 2021/ <i>December 31, 2021</i>	31 Desember 2020/ <i>December 31, 2020</i>	31 Desember 2019/ <i>December 31, 2019</i>	31 Desember 2018/ <i>December 31, 2018</i>	31 Desember 2017/ <i>December 31, 2017</i>	
ASET						ASSETS
ASET LANCAR						CURRENT ASSETS
Kas dan setara kas - pihak ketiga	22.854.637.361	4.033.238.145	4.892.955.801	7.546.274.270	22.288.183.171	Cash and cash equivalents
Piutang usaha						Trade receivables
- Pihak ketiga - neto	157.794.950.697	70.223.574.974	59.352.085.178	56.566.210.909	17.750.598.169	Third parties -
- Pihak berelasi	-	-	-	-	-	Related parties -
Piutang retensi - pihak ketiga	22.472.753.638	13.970.042.185	16.401.262.485	12.197.272.663	6.725.687.843	Retention receivables
Tagihan bruto kepada pemberi kerja	13.576.092.723	51.308.980.766	59.948.981.749	66.171.788.511	24.875.863.673	Gross amounts due from customers
Piutang lain-lain	1.430.481.728	1.205.752.848	983.451.497	1.132.236.796	1.419.657.580	Other receivables
Pajak dibayar dimuka	-	-	60.346.236	-	-	Prepaid tax
Pekerjaan dalam proses	-					Project under construction
- Pihak ketiga	870.375.631	16.309.843.392	23.385.506.071	15.919.621.423	4.103.684.387	Third parties -
Aset lancar lainnya	72.493.257.725	75.638.953.971	10.916.565.142	3.822.581.233	2.089.264.503	Other current assets
Total Aset Lancar	291.492.549.503	232.690.386.281	175.941.154.159	163.355.985.805	79.252.939.326	Total Current Assets
ASET TIDAK LANCAR						NON-CURRENT ASSETS
Piutang pihak berelasi	1.017.000.000	-	-	1.806.080.082	4.606.564.359	Due from related parties
Setara kas yang dibatasi penggunaannya - pihak ketiga	7.500.000.000	2.513.500.000	963.500.000	-	963.500.000	Restricted cash equivalents
Aset tetap - neto	240.794.005.515	200.306.914.779	168.748.857.224	97.723.849.766	47.380.168.752	Fixed assets - net
Aset tidak lancar lainnya	49.145.000	319.914.565	328.400.000	1.095.264.549	505.689.052	Other non-current assets
Total Aset Tidak Lancar	249.360.150.515	203.140.329.344	170.040.757.224	100.625.194.397	53.455.922.163	Total Non-Current Assets
TOTAL ASET	540.852.700.018	435.830.715.625	345.981.911.383	263.981.180.202	132.708.861.489	TOTAL ASSETS

PT PRATAMA WDYA Tbk**STATEMENTS OF FINANCIAL POSITION**

December 31, 2021, 2020, 2019, 2018 dan 2017

(Expressed in Rupiah, unless otherwise stated)

	<u>31 Desember 2021/ December 31, 2021</u>	<u>31 Desember 2020/ December 31, 2020</u>	<u>31 Desember 2019/ December 31, 2019</u>	<u>31 Desember 2018/ December 31, 2018</u>	<u>31 Desember 2017/ December 31, 2017</u>	
LIABILITAS DAN EKUITAS						LIABILITIES AND EQUITY
LIABILITAS JANGKA PENDEK						SHORT-TERM LIABILITIES
Utang bank jangka pendek	188.394.409	3.892.209.534	13.082.206.652	9.652.389.003	7.981.197.442	Short-term bank loans
Utang usaha						Trade payables
- Pihak ketiga	36.648.470.472	10.163.697.416	16.928.770.986	38.730.418.419	17.822.496.733	Third parties -
- Pihak berelasi	2.302.320.775	1.256.683.444	8.011.532.460	9.608.824.988	2.018.496.745	Related parties -
Utang pajak	4.179.681.137	980.246.830	1.205.757.072	1.733.232.027	241.405.290	Taxes payable
Beban akrual	34.689.663.526	881.058.856	5.323.393.773	2.194.495.715	2.474.688.742	Accrual expenses
Uang muka dari pemberi kerja	6.373.893.583	6.439.572.570	9.757.148.342	12.259.413.462	3.455.329.780	Advances from employers
Liabilitas jangka panjang yang jatuh tempo dalam satu tahun:						Current maturities of long-term liabilities:
- Utang bank	12.540.017.771	15.870.130.422	14.477.526.095	6.808.208.933	11.480.003.134	Bank loans -
- Utang pembiayaan konsumen	363.839.362	2.942.508.087	3.911.333.540	2.518.490.547	-	Consumer financing payables -
Total Liabilitas Jangka Pendek	97.286.281.035	42.426.107.159	72.697.668.920	83.505.473.094	45.473.617.866	Total Short-Term Liabilities
LIABILITAS JANGKA PANJANG						LONG-TERM LIABILITIES
Utang pihak berelasi	26.203.908	58.662.974	2.292.044.795	6.540.033.351	4.602.232.453	Due to related parties
Liabilitas imbalan kerja	2.258.514.361	2.186.665.226	1.527.817.375	1.898.300.012	1.674.918.997	Employee benefits liability
Liabilitas jangka panjang setelah dikurangi bagian yang jatuh tempo dalam satu tahun:						Long-term liabilities - net of current maturities:
- Utang bank	7.269.655.564	9.259.462.203	18.297.390.553	12.838.923.390	8.517.714.186	Bank loans -
- Utang pembiayaan konsumen	122.260.825	217.428.883	2.632.206.933	3.618.032.005	-	Consumer financing payables -
Total Liabilitas Jangka Panjang	9.676.634.658	11.722.219.286	24.749.459.656	24.895.288.758	14.794.865.636	Total Long-Term Liabilities
Total Liabilitas	106.962.915.693	54.148.326.445	97.447.128.576	108.400.761.852	60.268.483.502	Total Liabilities

PT PRATAMA WDYA Tbk**STATEMENTS OF FINANCIAL POSITION**

December 31, 2021, 2020, 2019, 2018 dan 2017

(Expressed in Rupiah, unless otherwise stated)

	<u>31 Desember 2021/ December 31, 2021</u>	<u>31 Desember 2020/ December 31, 2020</u>	<u>31 Desember 2019/ December 31, 2019</u>	<u>31 Desember 2018/ December 31, 2018</u>	<u>31 Desember 2017/ December 31, 2017</u>	
EKUITAS						EQUITY
Modal saham						Share capital
Modal dasar - 2.810.200.000 saham pada tanggal 31 Desember 2021, 2020 dan 2019 dengan nilai nominal Rp100 per lembar saham dan 987.000 saham pada tanggal 31 Desember 2018, serta 125.000 saham pada tanggal 31 Desember 2017 dengan nilai nominal masing-masing per lembar saham						Authorized - 2,810.200,000 shares on December 31, 2021, 2020 and 2019 at par value of Rp100 per share, and 987.000 shares on December 31, 2018, and 125.000 shares on December 31, 2017 at par value of Rp100.000 per share
Modal ditempatkan dan disetor - 878.187.500 saham pada tanggal 31 Desember 2021 dan 2020, 702.550.000 saham pada tanggal 31 Desember 2019, 246.750 saham pada tanggal 31 Desember 2018, serta 125.000 saham pada tanggal 31 Desember 2017	87.818.750.000	87.818.750.000	70.255.000.000	24.675.000.000	12.500.000.000	Issued and paid - 878,187,500 shares on December 31, 2021 and 2020, 702,550,000 shares on December 31, 2019, 246,750 shares on December 31, 2018, 125,000 shares on December 31, 2017
Tambahan modal disetor	94.001.250.000	94.001.250.000	977.500.000	977.500.000	977.500.000	Additional paid-in capital
Penghasilan komprehensif lain	603.547.119	443.794.414	879.431.282	283.925.513	280.904.784	Other comprehensif income
Saldo laba	251.466.237.206	199.418.594.766	176.422.851.525	129.643.992.837	58.681.973.203	Retained earnings
Total Ekuitas	<u>433.889.784.325</u>	<u>381.682.389.180</u>	<u>248.534.782.807</u>	<u>155.580.418.350</u>	<u>72.440.377.987</u>	Total Equity
TOTAL LIABILITAS DAN EKUITAS	<u>540.852.700.018</u>	<u>435.830.715.625</u>	<u>345.981.911.383</u>	<u>263.981.180.202</u>	<u>132.708.861.489</u>	TOTAL LIABILITIES AND EQUITY

PT PRATAMA WDYA Tbk

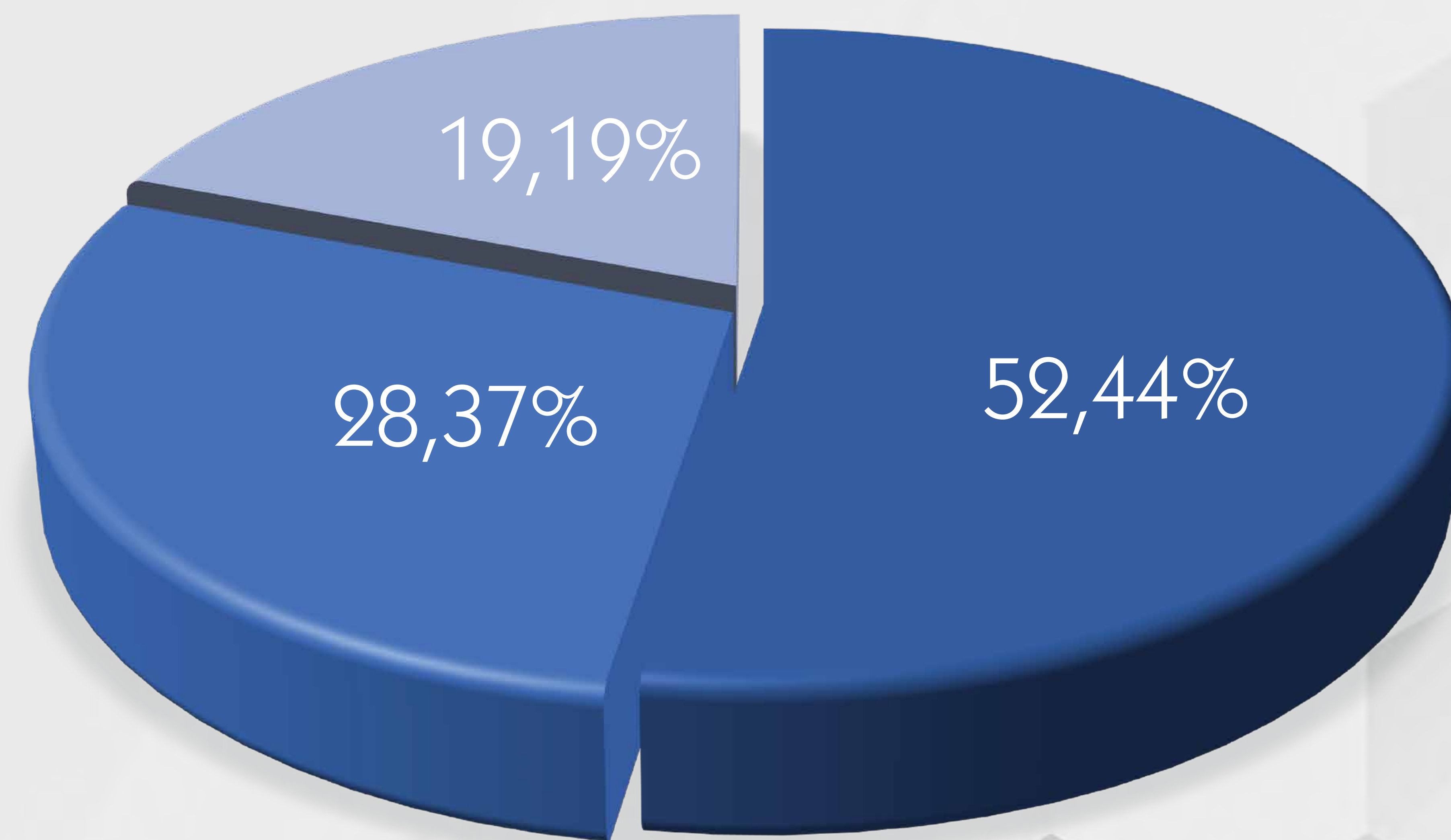
STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

For the Years Ended December 31, 2021, 2020, 2019, 2018 and 2017

(Expressed in Rupiah, unless otherwise stated)

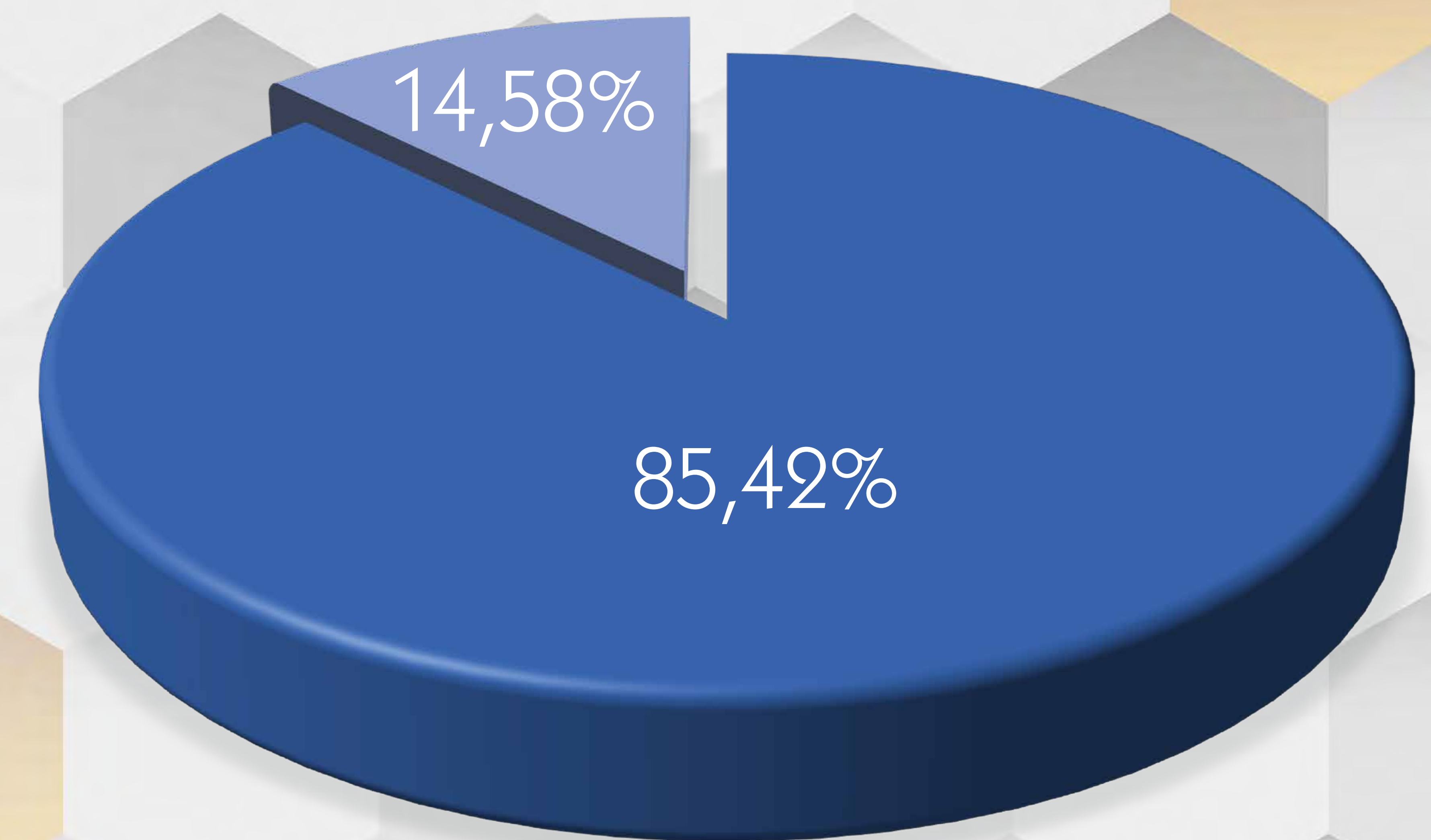
	2021	2020	2019	2018	2017	
PENDAPATAN	301.396.833.220	187.886.276.093	182.181.039.109	236.783.885.421	153.068.946.492	REVENUES
BEBAN POKOK PENDAPATAN	192.373.621.931	108.366.465.300	87.091.702.969	127.557.643.180	72.519.857.358	COST OF REVENUES
LABA KOTOR	109.023.211.289	79.519.810.793	95.089.336.140	109.226.242.241	80.549.089.134	GROSS PROFIT
Beban umum dan administrasi	(51.739.499.208)	(39.639.008.555)	(42.120.636.774)	(32.454.352.893)	(22.359.314.342)	General and administrative expense
Beban keuangan	(7.458.090.615)	(9.770.431.766)	(7.170.958.793)	(5.366.124.536)	(3.869.203.519)	Financing charges
Penghasilan (beban) lain-lain - neto	2.318.830.874	969.535.971	981.118.115	(443.745.178)	(531.041.493)	Other income (expense) - net
LABA SEBELUM BEBAN PAJAK PENGHASILAN	52.144.452.340	31.079.906.443	46.778.858.688	70.962.019.634	53.789.529.780	PROFIT BEFORE INCOME TAX EXPENSE
BEBAN PAJAK PENGHASILAN	(96.809.900)	(38.367.120)	-	-	-	INCOME TAX EXPENSE
LABA NETO	52.047.642.440	31.041.539.323	46.778.858.688	70.962.019.634	53.789.529.780	NET PROFIT
PENGHASILAN KOMPREHENSIF LAIN						OTHER COMPREHENSIVE INCOME
Pos yang tidak akan direklasifikasi lebih lanjut ke laba rugi:						Item than will not be reclassified subsequently to profit or loss:
Pengukuran kembali atas imbalan kerja	159.752.705	(435.636.868)	595.505.769	3.020.729	8.077.811	Remasurement of employee benefit
LABA KOMPREHENSIF NETO TAHUN BERJALAN	52.207.395.145	30.605.902.455	47.374.364.457	70.965.040.363	53.797.607.591	NET COMPREHENSIVE INCOME
LABA PER SAHAM DASAR	59,27	36,08	139,18	287,59	139,18	BASIC EARNING PER SHARE

Revenue Based on Clients



■ State-Owned Enterprises ■ JO State-Owned Enterprises - Private ■ Private

Revenue Based on Type of Work

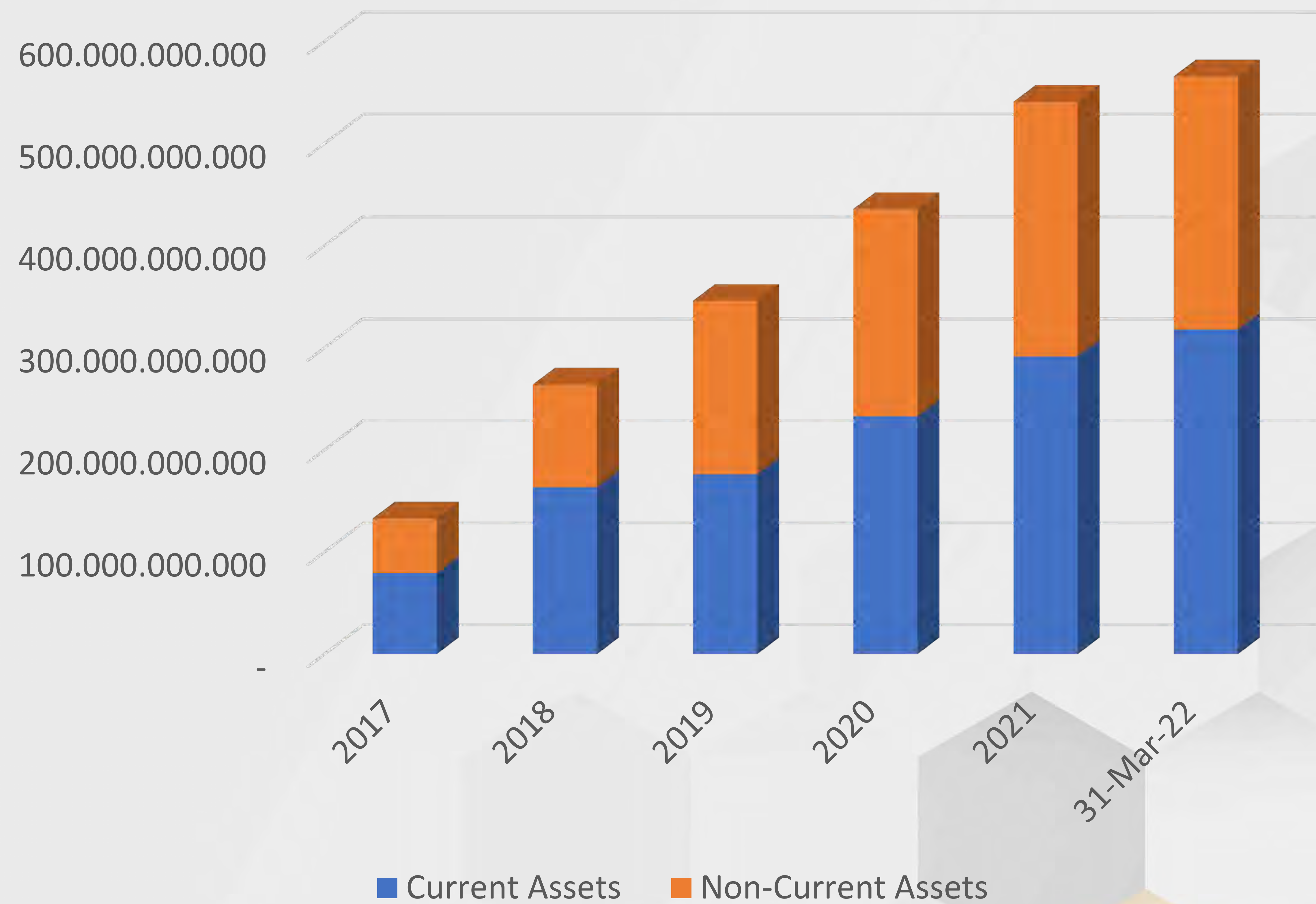


■ Infrastructure ■ Non-Infrastructure

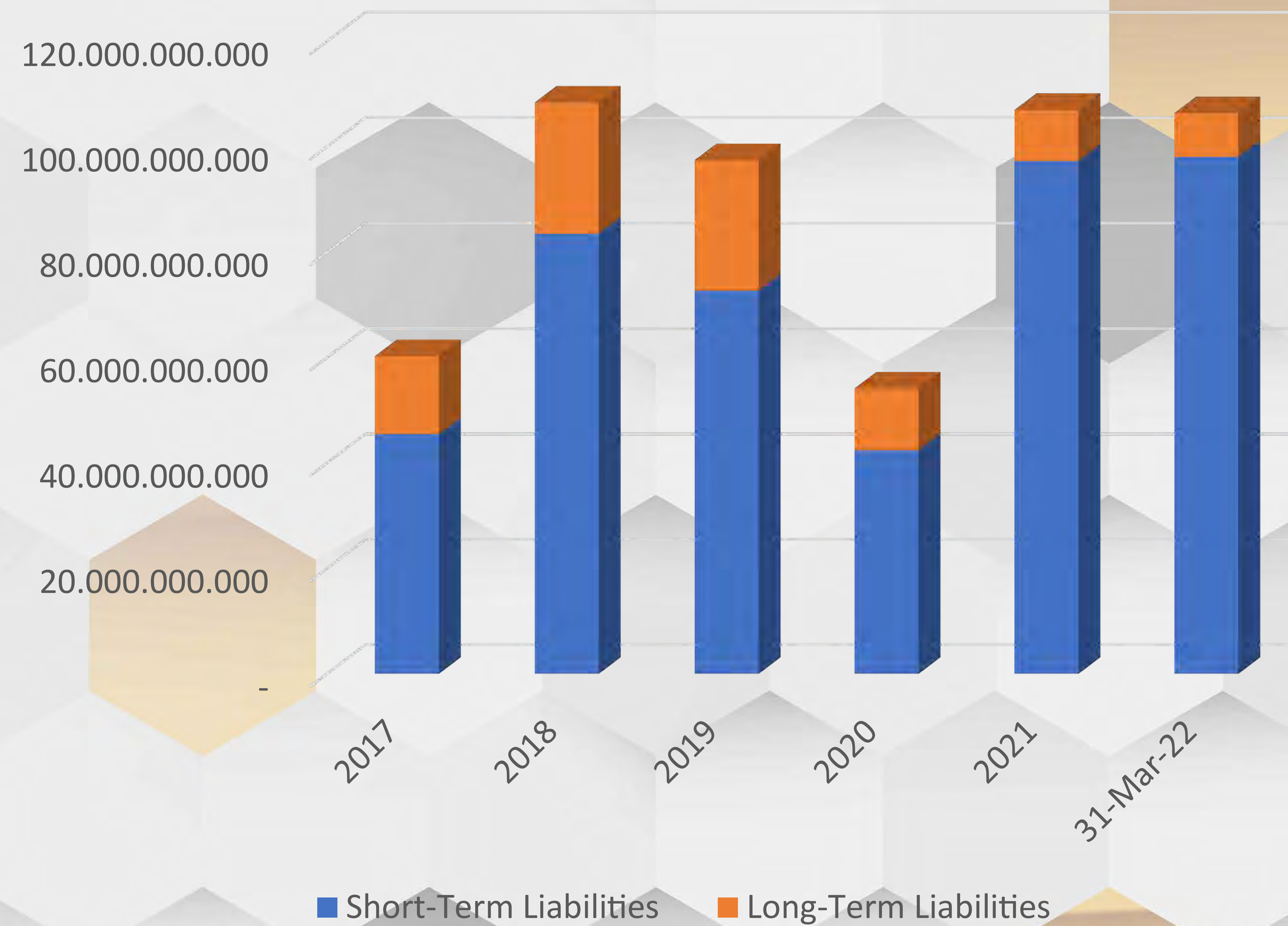
Revenue Based on Contract Year



Total Assets

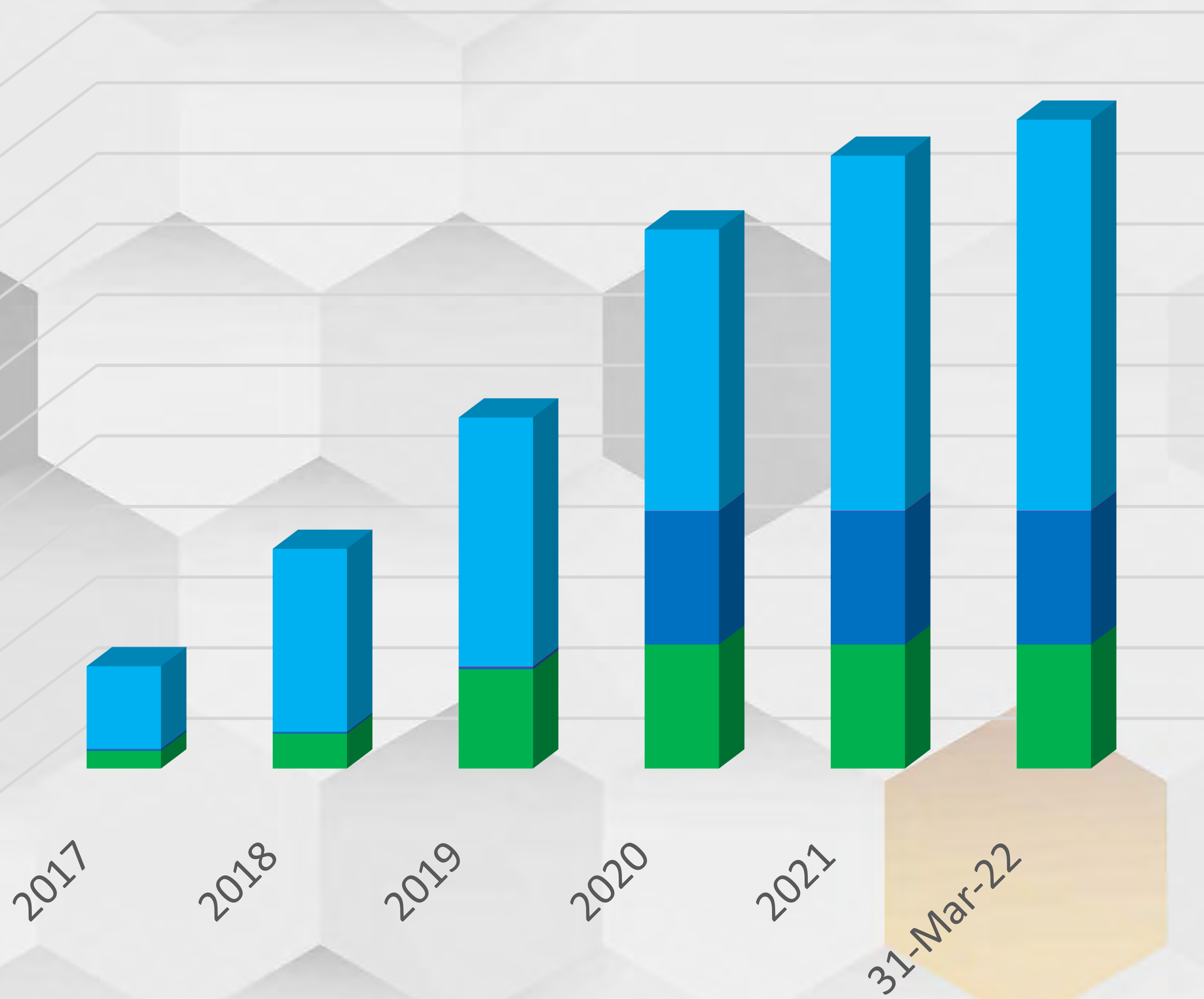


Total Liabilities



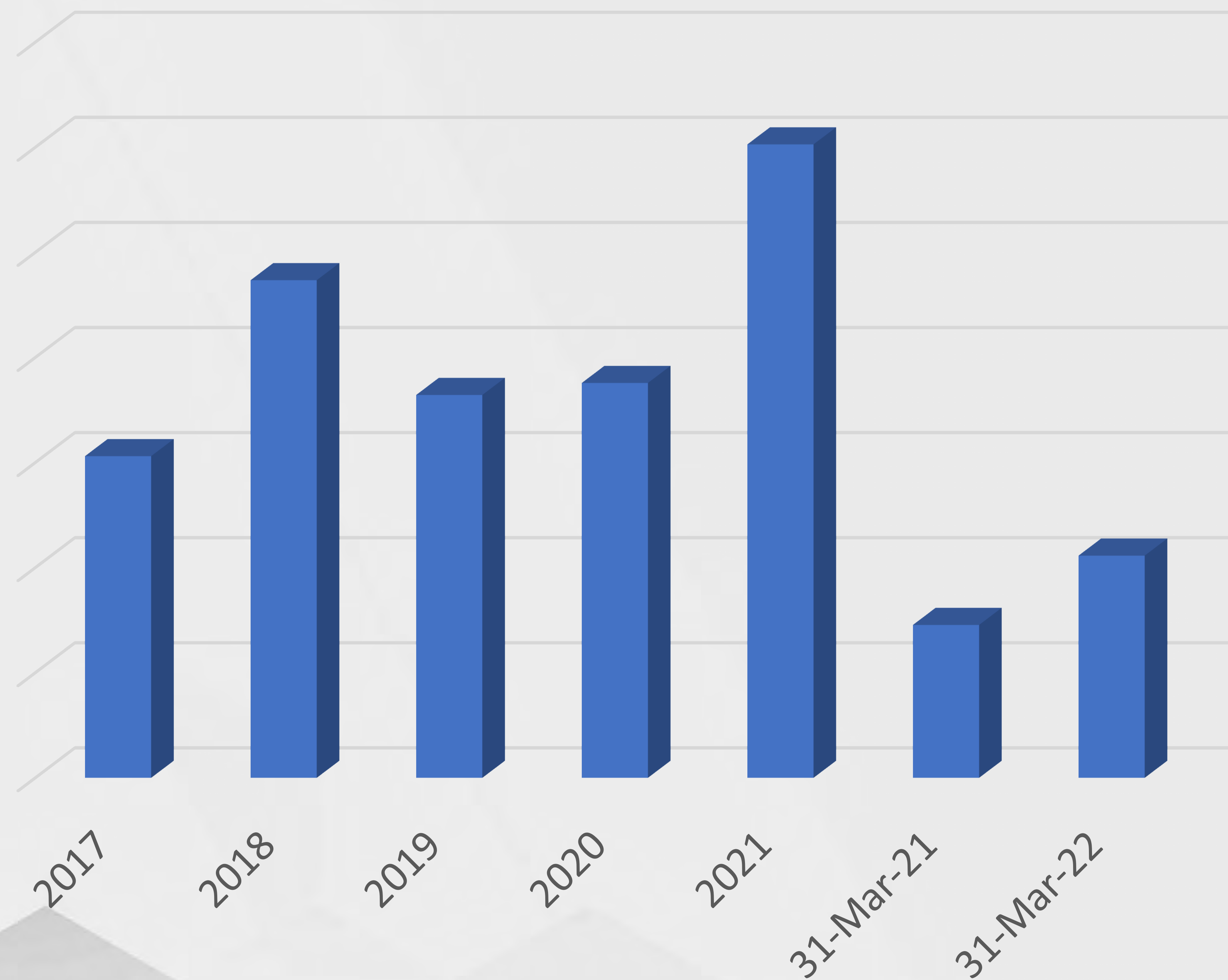
Total Equity

500.000.000.000
450.000.000.000
400.000.000.000
350.000.000.000
300.000.000.000
250.000.000.000
200.000.000.000
150.000.000.000
100.000.000.000
50.000.000.000
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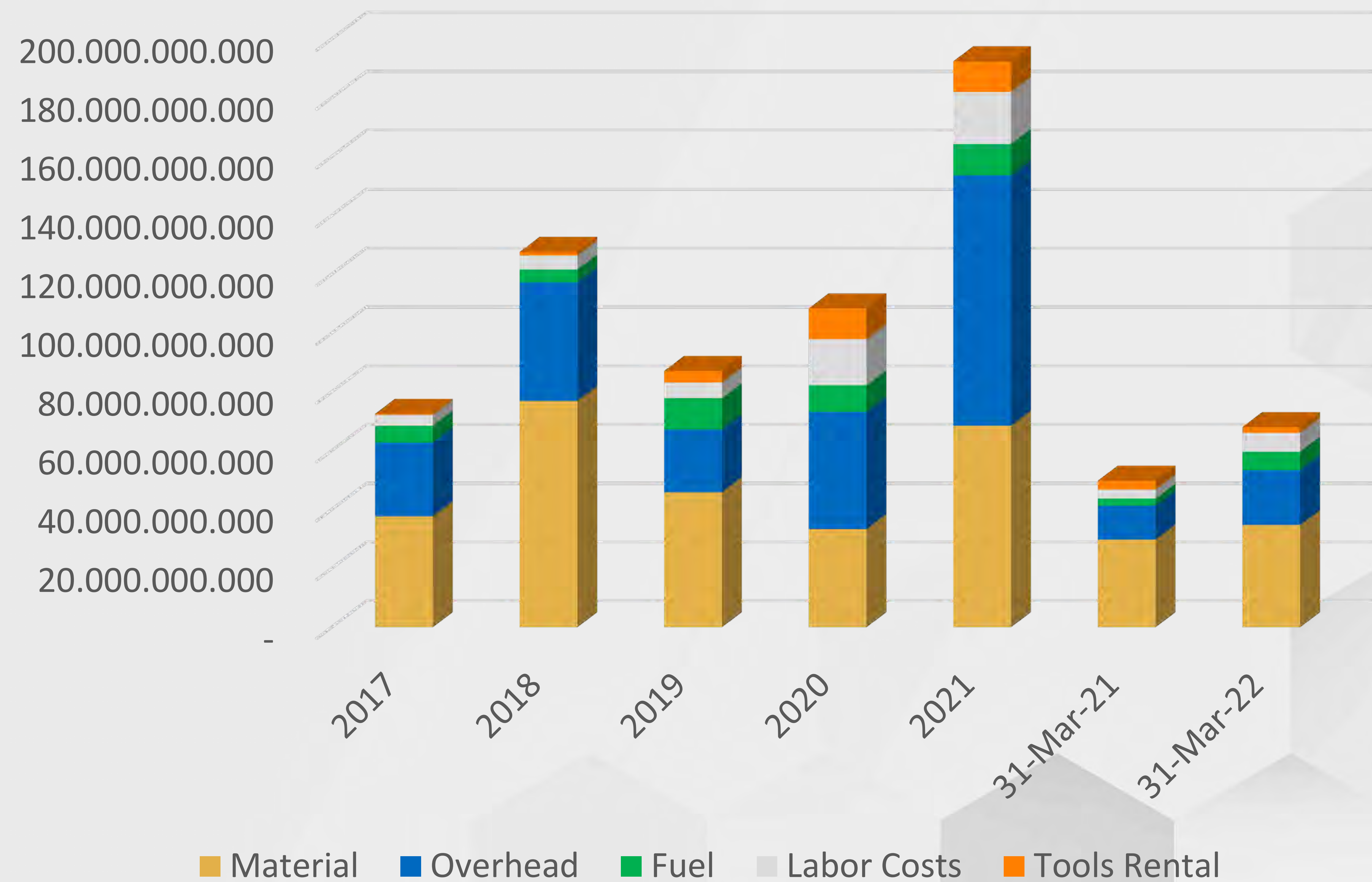
Revenues

350.000.000.000
300.000.000.000
250.000.000.000
200.000.000.000
150.000.000.000
100.000.000.000
50.000.000.000
-

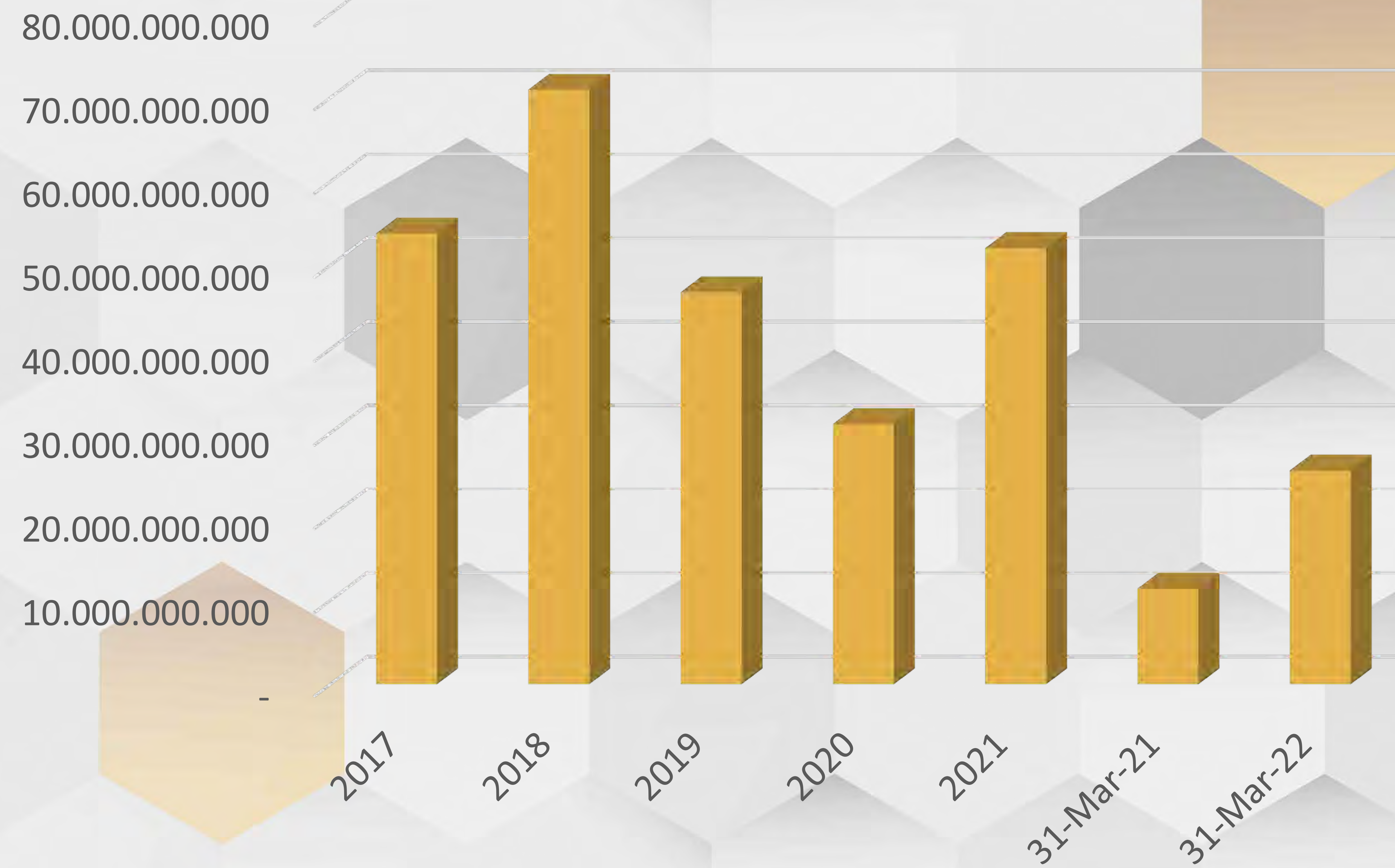


■ Share Capital
■ Additional Paid-in Capital
■ Other Comprehensive Income
■ Retained Earnings

Cost of Revenues

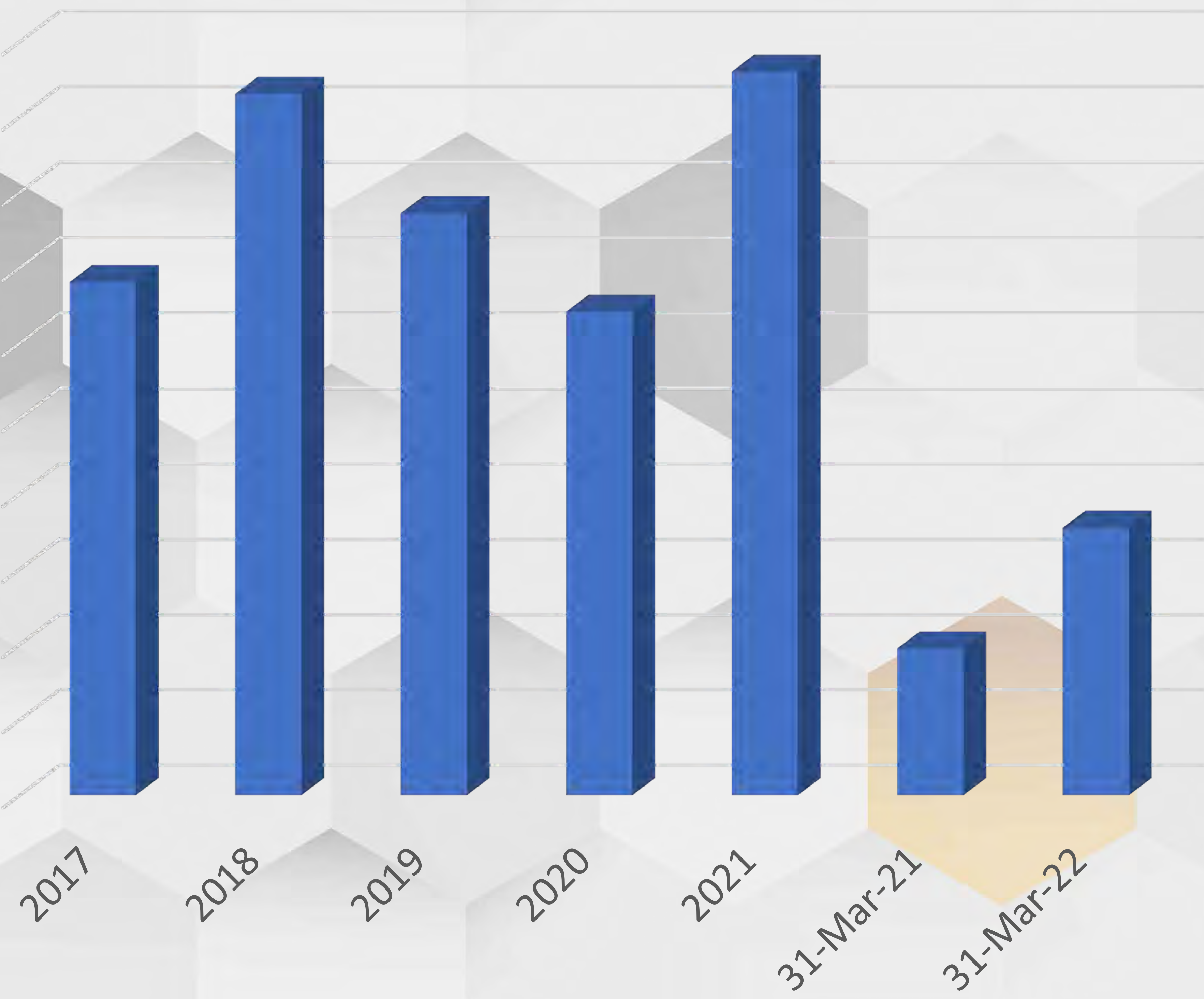


Net Profit



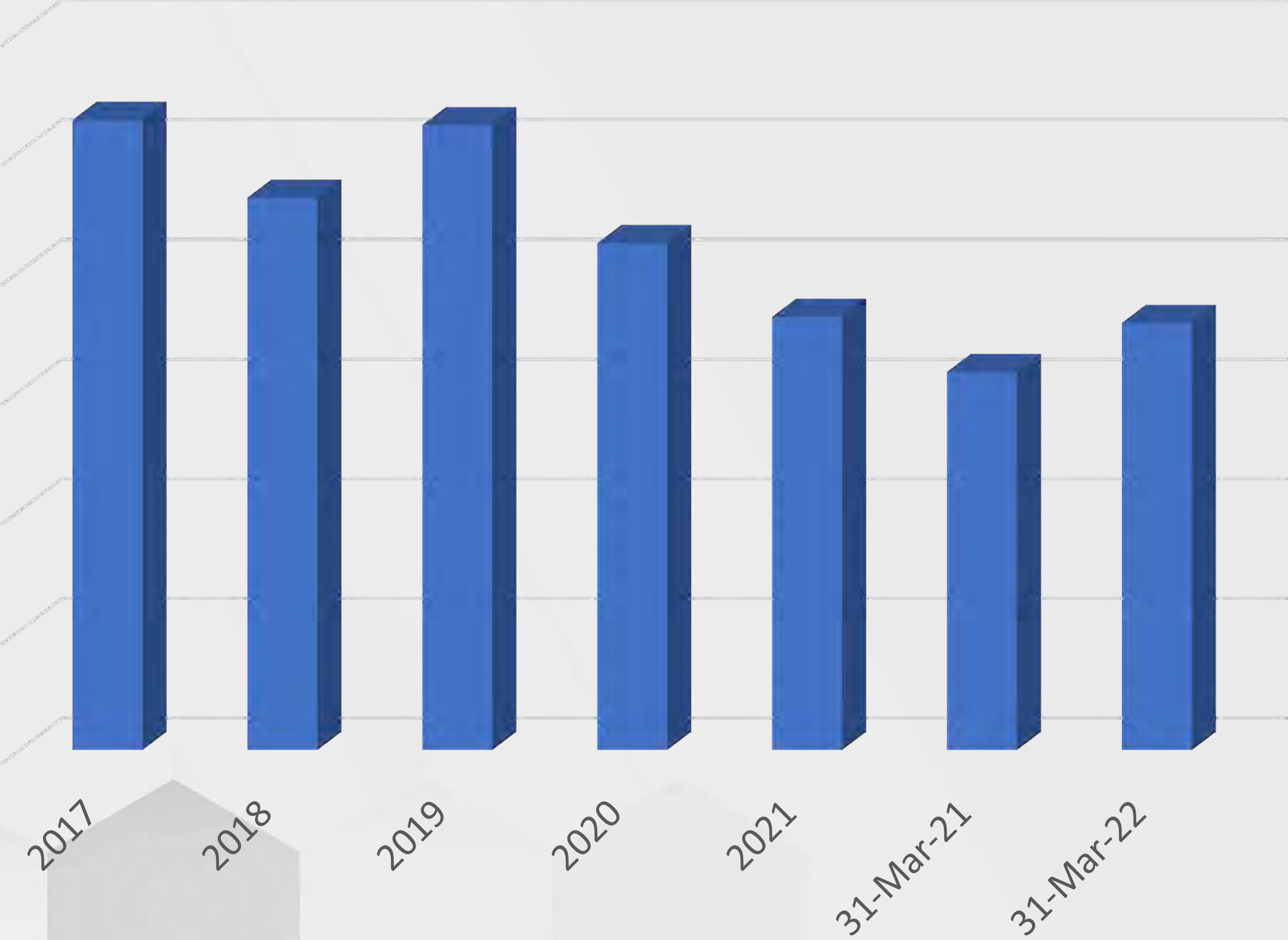
Earning Before Interest, Tax, Depreciation and Amortization

100.000.000.000
90.000.000.000
80.000.000.000
70.000.000.000
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40.000.000.000
30.000.000.000
20.000.000.000
10.000.000.000
-

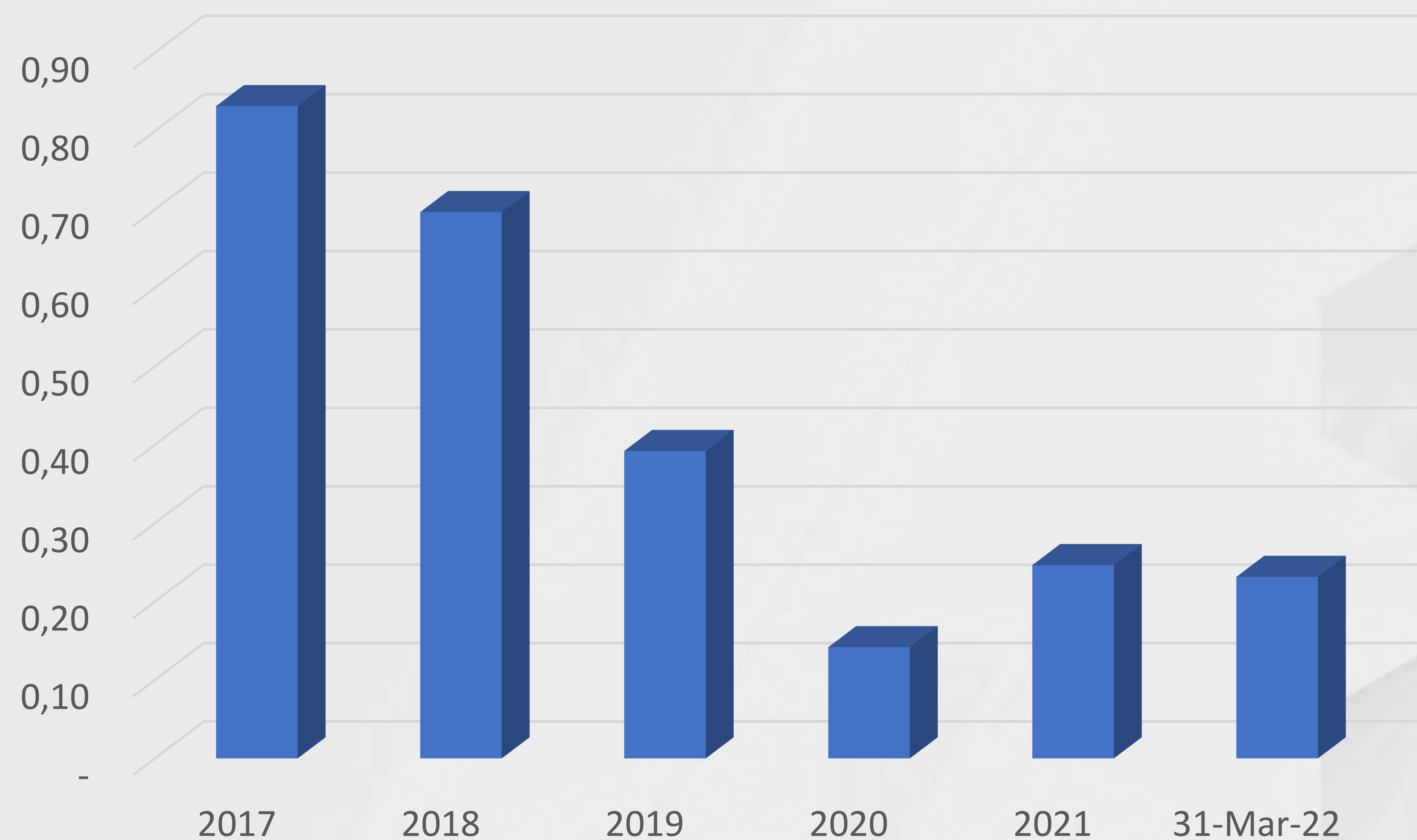


Gross Profit Margin

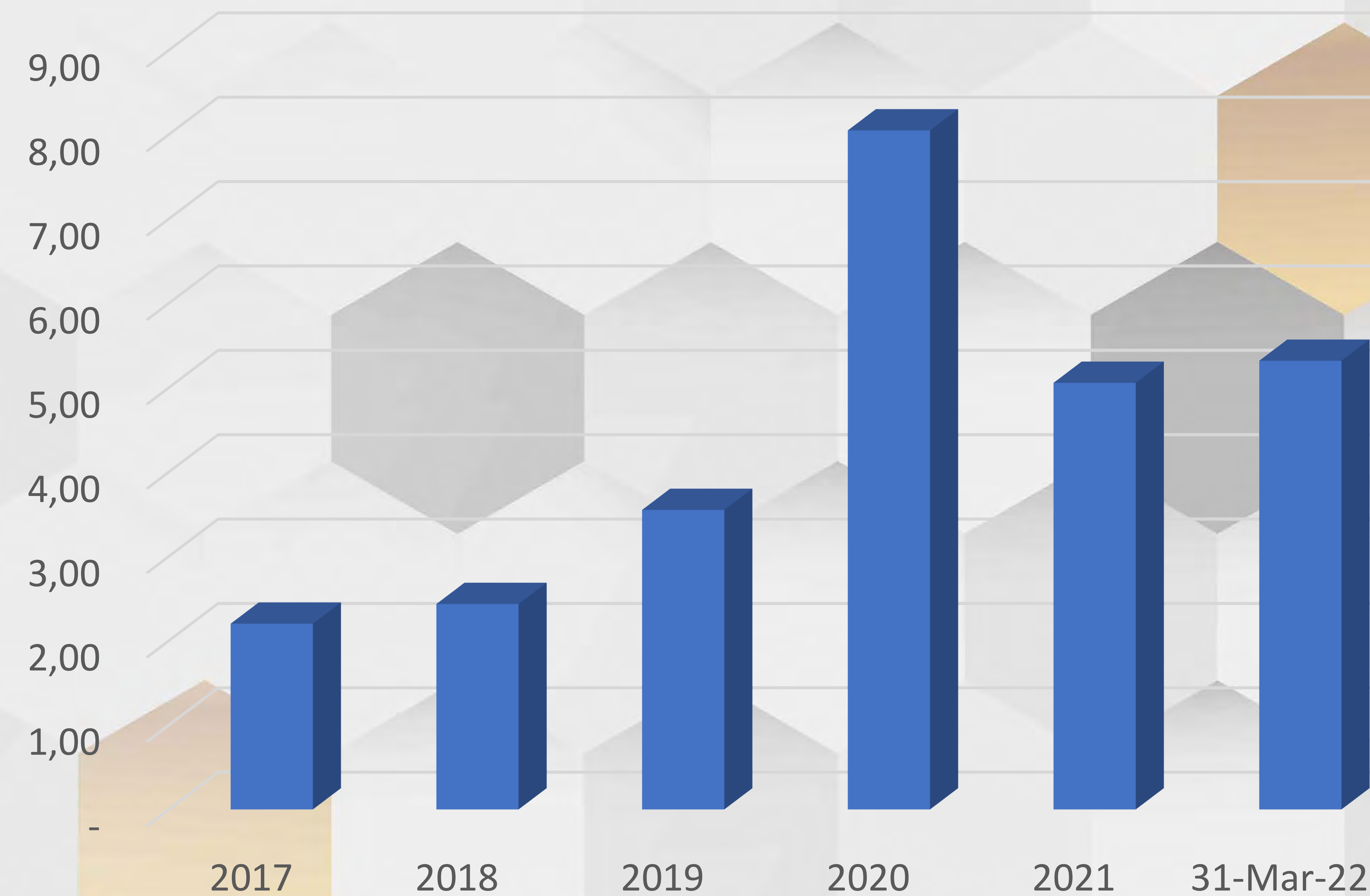
60,00%
50,00%
40,00%
30,00%
20,00%
10,00%
0,00%



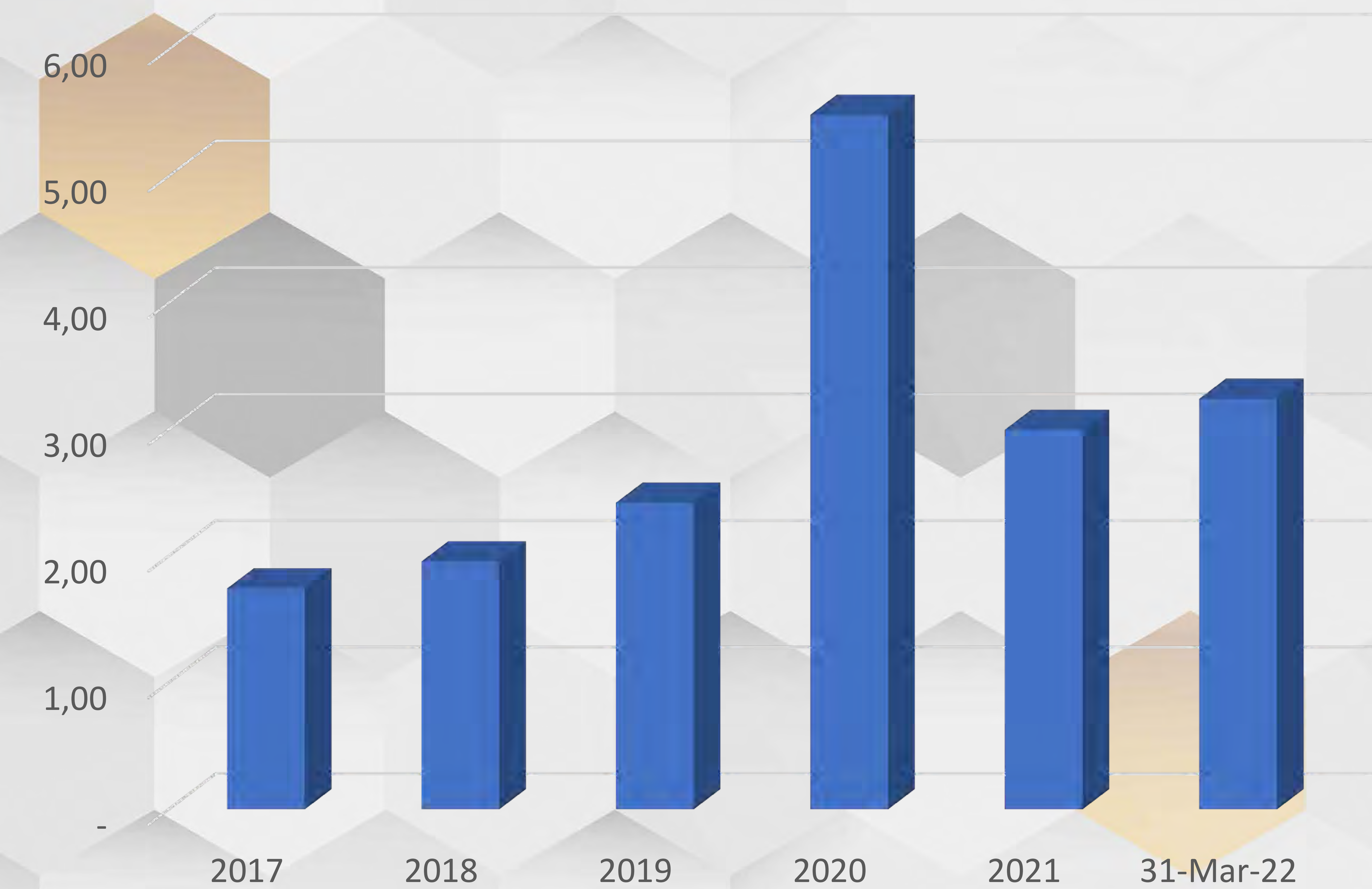
Debt to Equity Ratio



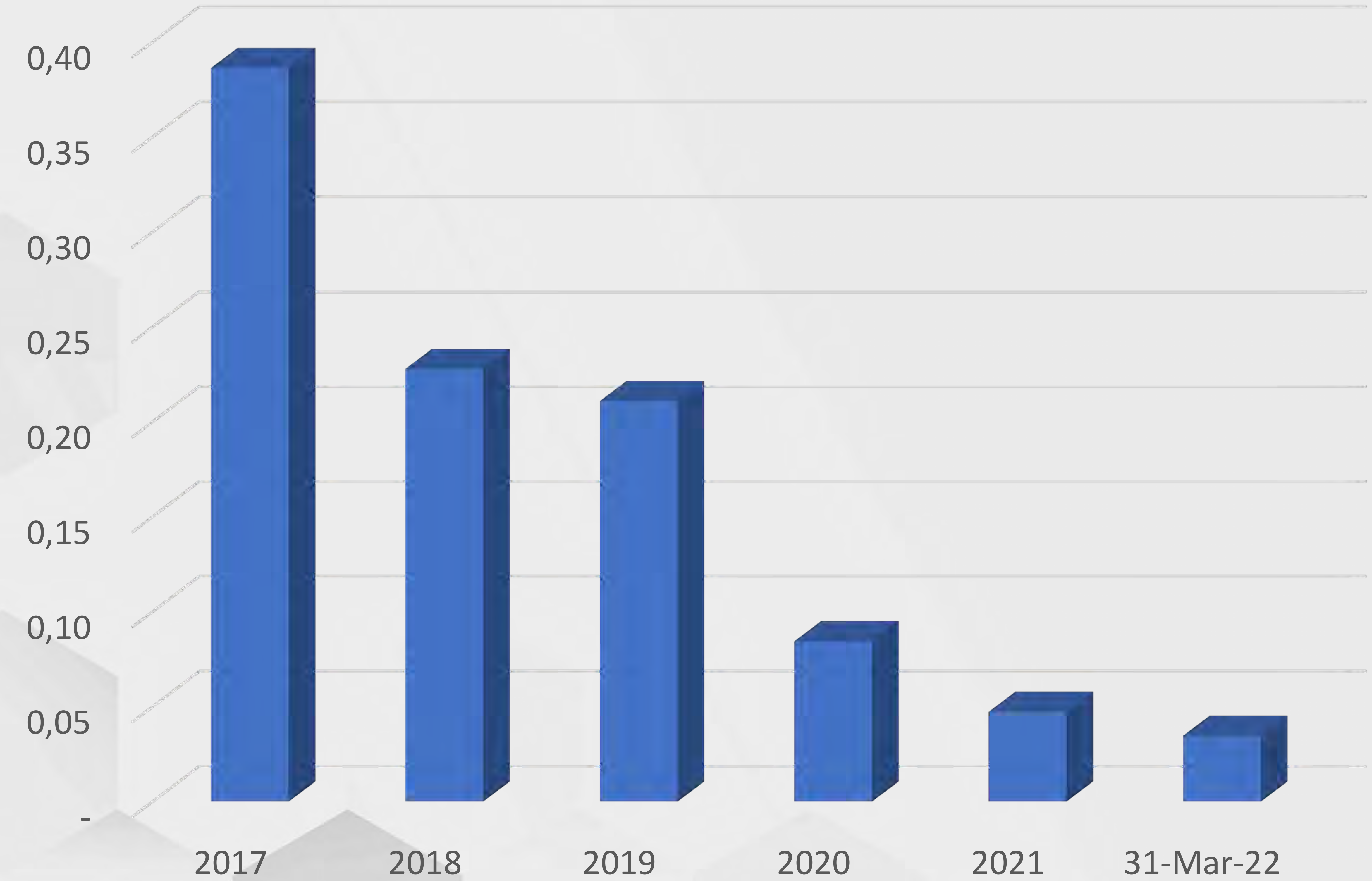
Total Assets/Total Liabilities

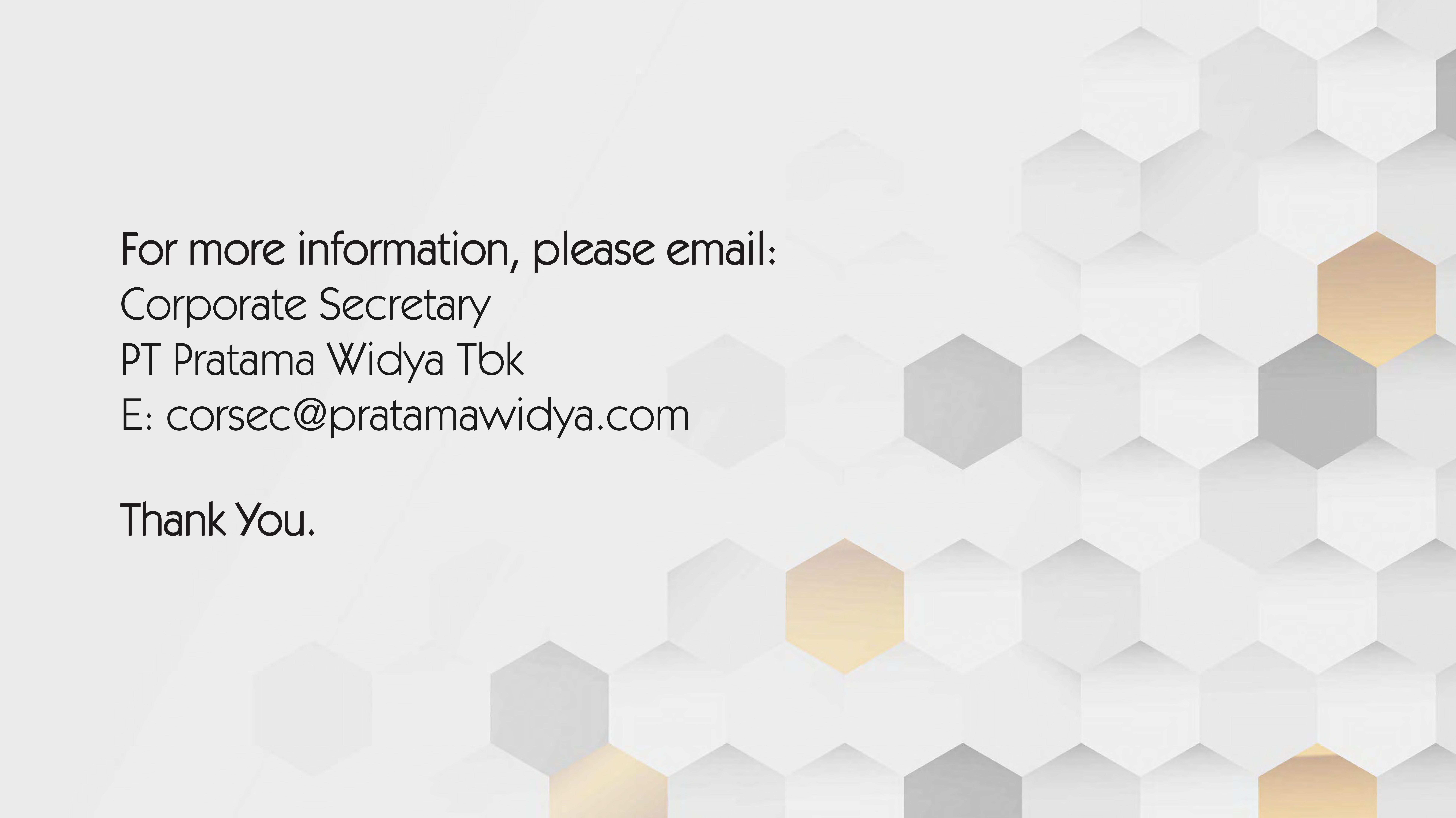


Current Ratio



Interest Bearing Debt To Equity





For more information, please email:
Corporate Secretary
PT Pratama Widya Tbk
E: corsec@pratamawidya.com

Thank You.